

BUFAB

VENDOR MANAGER | LEAD BUYER

We are looking for a Sourcing manager | Lead buyer for our Business Unit in Western Europa to develop our World Class Supplier base for technical parts. You are experienced and result-driven and have a strong will to develop the supplier base.

Your key responsibility will be to develop our partner suppliers for your categories.

About BUFAB

Bufab's business is about dedication, speed and trust. We deliver solutions rather than products. We are a large family of strong entrepreneurs with big hearts and we believe in personal initiative to drive the business forward. We are dedicated to always deliver our customers' C-parts needs and we believe in global teamwork using the Bufab Best Practice to provide the best solutions for our customers. Or as we say: we are **Solutionists**.

Today, we are over 1750 team members in 28 countries. Our team members are what makes our success. We offer freedom, responsibility and development opportunities within a highly international, successful and entrepreneurial company. At the same time, Bufab retains a lot of the down-to-earth and personal feeling that we have had, since our foundation in 1977.

JOB DESCRIPTION

You manage business relationships with a portfolio of preferred suppliers and further development of our world class supplier base:

- focus on developing long-term relationships with key suppliers
- be an active member of your category team, building and executing the sourcing strategy
- negotiate global frame contracts and purchase conditions
- lead supplier performance evaluation, validation and continuous improvement initiatives
- drive major re-sourcing projects to boost Bufabs profitability on running business
- develop cost models for different manufacturing processes
- build trust and good relations with stakeholders in the local companies
- coordinate with our companies on projects and report regularly to the Category Manager and Business Unit Sourcing Director on progress and target achievement

Experiences and competences we look for

- bachelor's or masters' degree in Engineering, Manufacturing or Supply Chain
- 5 to 10 years' experience sourcing internationally
- extensive knowledge of relevant manufacturing processes
- entrepreneurial, team player, "Solutionist"
- willingness to travel (mainly Europe)
- good communicator and able to make yourself understood at any level of the business
- experience in supporting multi-functional projects in an international work environment with remote locations
- positive mindset and a natural skill to develop relationships with stakeholders
- excellent and driven negotiator
- action and goal-oriented team player with a high degree of self-management
- ambition to be a part of an international, highly engaged and successful team
- fluency in English (written and oral) is a must, second language preferred

The ideal candidate is a business leader with a broad experience in sourcing, having knowledge of technical parts who understands what is needed to drive the business forward in an international matrix organization.

The job is based in the Netherlands, Eindhoven.

What we offer

First of all, a driven environment with a focus on teamwork and with a lot of freedom for initiatives and room for personal development and growth. You will receive a solid onboarding with a permanent supervisor where you can go to with questions and meet & greet sessions to get to know your colleagues.

BUFAB FLOS also has excellent employment conditions, such as:

- 34 vacation days
- 8,33% holiday allowance
- bonus scheme
- extensive study and development opportunities
- the possibility to follow a Dutch course

In addition to these good conditions, we value team activities such as a family day, joint lunches, annual BBQ and Christmas drinks.

Do you want to respond?

Send your resume with motivation by email to personeelszaken@bufab.com. For more information about the position, please contact Christiaan Cnossen, BU Sourcing Director on telephone number +31 634 49 38 80 or email christiaan.cnossen@bufab.com.